



CAPABILITY STATEMENT

STRATEGY · TECHNOLOGY · OPERATIONS

COMPANY OVERVIEW

Grey River Consulting partners with forward-thinking organizations across the public and private sectors to solve complex operational and technological challenges. We specialize in strategic management, digital modernization, and process optimization — empowering clients to maximize efficiency, mitigate risk, and drive measurable growth.

From federal agencies to commercial enterprises, nonprofits, and local governments, we deliver precision-tailored solutions that turn strategic objectives into breakthrough results.

CORE COMPETENCIES

Digital Transformation & Modernization

Legacy system integration, cloud-ready application development, and enterprise IT infrastructure optimization.

Data & AI Strategy

Advanced analytics, AI/ML implementation, and data-driven performance reporting for informed decision-making.

Strategic Operations Management

Agile program management, governance & compliance support, and enterprise risk management.

Business Process Engineering

Current/future state analysis, workflow automation, and standard operating procedure (SOP) design.

DIFFERENTIATORS

- **Federal-Grade Rigor, Commercial Agility.**
Security, compliance, and structural discipline from federal agency work — delivered with startup speed and flexibility.
- **Outcome-Driven Delivery.**
End-to-end solutions tied directly to measurable KPIs and ROI — not just reports and recommendations.
- **Cross-Sector Technology Integration.**
Deep expertise bridging legacy infrastructure with modern AI, cloud, and automation across regulated industries.
- **Agile, Scalable Teams.**
Proven methodologies that adapt to evolving client needs, on time and within budget regardless of project scale.

DESIGNATIONS

UEI: NS29UAZC8UM5

CAGE Code: OQGD3

Entity Type: Small Business

Location: Frederick, MD

SERVICES

ADMINISTRATIVE MANAGEMENT

- › Program & Project Management
- › Strategic Planning & Process Improvement
- › Governance & Compliance Support
- › Performance Management & Reporting
- › Business & Operations Consulting

BUSINESS PROCESS IMPROVEMENT

- › Current & Future State Analysis
- › Business Requirements Documentation
- › Business Process Modeling
- › Standard Operating Procedures
- › Workflow Automation

TECHNOLOGY SOLUTIONS

- › Application Modernization
- › Application Development
- › Data Analytics & Visualization
- › AI / ML Implementation
- › IT Infrastructure Support

STRATEGIC ADVISORY

- › Organizational Change Management
- › Digital Strategy & Roadmapping
- › Vendor Selection & Management
- › Grant Management Support
- › Executive Coaching & Leadership

SECTORS WE SERVE

FEDERAL GOVERNMENT

- › Civilian & Defense Agencies
- › Regulatory Bodies
- › Research & Science Agencies

COMMERCIAL & PRIVATE SECTOR

- › Healthcare & Life Sciences
- › Financial Services
- › Technology & Startups

STATE, LOCAL & EDUCATION

- › Municipal Governments
- › County & Regional Agencies
- › Public School Systems

NONPROFITS & NGOS

- › Social Impact Organizations
- › Foundations & Associations
- › Community Development

OUR CLIENTS

Grey River Consulting transforms client objectives into breakthrough results. Our commitment goes beyond recommendations — we are your strategic partner, delivering precision-tailored solutions that drive measurable success and build enduring trust across every sector we serve.



PROVEN IMPACT

Enterprise Software Modernization & Data Management

Client Context: U.S. Department of Energy (DOE) — Office of the Chief Information Officer, Innovation & Engineering

Delivered comprehensive project management and IT modernization within a high-security, complex enterprise environment. Streamlined legacy system integration, automated critical workflows, and enhanced operational efficiency — demonstrating the capacity to execute large-scale technology transformations in heavily regulated settings applicable to any enterprise client.

Software Modernization Data Management Legacy System Integration Automation Processes User Training & Support IT Support

AI Implementation & IT Modernization in a Regulated Environment

Client Context: U.S. Food & Drug Administration (FDA) — Center for Biologics Evaluation & Center for Drug Evaluation and Research

Delivered project management, administrative support, and technology modernization within one of the most compliance-intensive regulatory environments in the United States. Implemented AI tools, modernized legacy IT infrastructure, and provided operational support across two major research centers — proving the ability to drive innovation while maintaining strict regulatory compliance.

AI Implementation IT Modernization Legacy System Integration Resource Management Solution Investigation Administrative Support

Multi-Office IT Infrastructure, Analytics & Asset Management

Client Context: National Oceanic & Atmospheric Administration (NOAA) — Assistant Chief Information Officer

Provided project management, IT infrastructure support, and asset management services simultaneously across four distinct offices within NOAA's ACIO — including the Seafood Inspection Program, Office of International Affairs, NOAA Fisheries, and Office of Law Enforcement. Demonstrated the ability to manage complex, multi-stakeholder environments with concurrent operational demands.

IT Infrastructure Support Asset Management Business Analytics Data Processing Helpdesk Tier I & II Project Management

NAICS CODES

541611

Administrative & General Management Services

541512

Computer Systems Design Services

611430

Professional and Management Development Training

61110

Office Administrative Services

561499

All Other Business Support Services

561311

Personal Coaching